UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): December 3, 2018

MESA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation)

001-38626

(Commission File Number)

85-0302351 (I.R.S. Employer Identification Number)

410 North 44th Street, Suite 700 Phoenix, Arizona 85008

(Address of principal executive offices, including zip code)

(602) 685-4000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
cate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 🗵

Item 2.02 Results of Operations and Financial Condition.

On December 3, 2018, Mesa Air Group, Inc. issued a press release announcing its financial and operating results for its fourth fiscal quarter and fiscal year ended September 30, 2018. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "*Exchange Act*"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

Description

99.1 Press Re

Press Release, dated December 3, 2018, issued by Mesa Air Group, Inc.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: December 6, 2018 MESA AIR GROUP, INC.

By: /s/ Brian S. Gillman

Name: Brian S. Gillman

Title: Executive Vice President and General Counsel

Mesa Air Group Announces Fourth Quarter and Fiscal Year 2018 Results

December 3, 2018

PHOENIX, Dec. 3, 2018 (GLOBE NEWSWIRE)— Mesa Air Group, Inc. (NASDAQ: MESA) today reported fourth quarter and Fiscal Year 2018 financial and operating results.

Highlights for Fourth Quarter and Fiscal Year 2018 (ending September 30, 2018)

Mesa's Q4 2018 results reflect net income of \$19.4 million, or \$0.65 per diluted share, compared to net income of \$5.5 million, or \$0.23 per diluted share for Q4 2017. Mesa's Q4 2018 income before taxes was \$26.6 million, compared to \$10.2 million for Q4 2017. In addition, Mesa's EBITDA¹ for Q4 2018 was \$59.3 million, compared to \$38.5 million in Q4 2017 and EBITDAR¹ was \$73.6 million, compared to \$56.7 million in Q4 2017.

Mesa reported net income of \$33.3 million, or \$1.32 per diluted share for the 2018 fiscal year, compared to net income of \$32.8 million, or \$1.40 per diluted share for the 2017 fiscal year. Excluding special items for both periods adjusted net income¹ was \$31.0 million for the 2018 fiscal year compared to \$32.8 million for the 2017 fiscal year. Mesa reported income before taxes of \$15.8 million for the 2018 fiscal year compared to \$53.7 million in the 2017 fiscal year. Excluding special items for both periods adjusted income before taxes¹ was \$42.0 million compared to \$53.7 million in the 2017 fiscal year. In addition, Adjusted EBITDA¹ was \$163.8 million, compared to \$160.8 million in the 2017 fiscal year. Similarly, Adjusted EBITDAR¹ was \$232.7 million, compared to \$233.4 million in the 2017 fiscal year.

Mesa operated 112,475 block hours during the fourth quarter, an increase of 9.3% from Q3 2018 of 102,939 and an increase of 14.9% from Q2 2018 of 97,853.

"In spite of industry challenges, there were a number of positive developments in the quarter, most notably the progress we have made increasing the utilization of our aircraft through a combination of strong hiring and declining attrition among our pilots, reduced training backlog, and improved utilization of existing resources," stated Ornstein. "We appreciate the hard work and dedication of all of our employees for their very important and meaningful contribution to our improving operational capabilities."

Mike Lotz, President and Chief Financial Officer continued, "On August 14, 2018, we successfully completed our IPO. Including the partial exercise of the underwriters' option to purchase additional shares, we raised approximately \$112 million and subsequently paid down \$25.6 million outstanding on our revolving credit facility, reducing annual interest expense by \$1.2 million per year. We are currently negotiating the purchase of ten additional aircraft currently on lease to us and hope to complete the transaction by the end of March 2019. In addition, we are finalizing negotiations to refinance our high-cost debt primarily associated with spare engine purchases by the end of this year. This is expected to result in a further reduction of interest expense going forward," said Lotz.

See Reconciliation of non-GAAP financial measures

Outlook

The Company is providing the following guidance for the fourth quarter of FY 2018:

Fleet, Block Hours, Engine Expense - Actual and Forecast for Q1 FY 2019

	FY '18 Q2 Qtr Ended Mar '18	FY '18 Q3 Qtr Ended Jun '18	FY '18 Q4 Qtr Ended Sep '18	FY '19 Q1 Qtr Ended Dec '18
Fleet Count	(Actual)	(Actual)	(Actual)	(Forecast)
E-175	58	58	60	60
CRJ-900	64	64	64	64
CRJ-700	20	20	20	20
CRJ-200	<u>1</u>	1	1	1
Total	143	143	145	145
Production				
Block Hours	97,853	102,939	112,475	114,650
Block Hours per day per Aircraft	7.7	8.0	8.5	8.7
Non Pass-Through Engine Expense	\$ 10.8	\$ 8.5	\$ 2.4	\$ 8.5

Reconciliation of non-GAAP financial measures

Although these financial statements are prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"), certain non-GAAP financial measures may provide investors with useful information regarding the underlying business trends and performance of Mesa's ongoing operations and may be useful for period-over-period comparisons of such operations. The table below reflects supplemental financial data and reconciliations to GAAP financial statements for the three months and twelve months ended September 30, 2018. Readers should consider these non-GAAP measures in addition to, not a substitute for, financial reporting measures prepared in accordance with GAAP. These non-GAAP financial measures exclude some, but not all items that may affect the Company's net income. Additionally, these calculations may not be comparable with similarly titled measures of other companies.

Reconciliation of GAAP versus Non-GAAP Disclosures (unaudited)

(In thousands, except for per diluted share)

	Three month	s ended Se	eptember 30,	2018
		ome Tax spense	Net Income	Net Income per Diluted Share
Income	26,646	7,251	19,395	<u>Share</u> \$ 0.65
Interest Expense Interest Income Depreciation and Amortization	15,274 (85) 17,420			
EBITDA	59,255			
Aircraft Rent EBITDAR	14,334 73,589			

Weighted-average Shares Outstanding

	Three month September 3		
	Basic	Diluted	
GAAP weighted-average common shares outstanding ²	18,663	29,675	

² As of 9/30/18 we had 23,902,903 common shares and 10,614,990 warrants outstanding for total diluted shares outstanding of 34,517,893.

iweive	1 weive months ended September 3 2018		
Income Before Taxes	Income Tax Expense (Benefit)	Net Income	Net Income per Diluted Share
15,829	(17,426)	33,255	\$1.32
26,193	28,455	(2,262)	(\$0.09)
42,022	11,029	30,994	\$1.23
56,867 (114)			
65,031			
163,806			
68,892 232,698			
	Income Before Taxes 15,829 26,193 42,022 56,867 (114) 65,031 163,806 68,892	Income	Income Before Tax Expense (Benefit) Income Tax Expense (Benefit) Income I

Weighted-average Shares Outstanding

Iweive	m	ontns	
end	de	d	
Septem	ıb	er 30,	
. 20			
Basic		Diluted	
13 516		25 171	

2018 fiscal year special items:

GAAP weighted-average common shares outstanding²

- 1) Includes one-time non-cash adjustments of \$11.1 million in General and Administrative expense related to an increase in accrued compensation as a result of the increase in the fair value of the Company's common stock at the S-1 filing date and \$15.1 million related to the acquisition of nine CRJ-900 aircraft previously leased in Lease termination expense.
- 2) Includes adjustment for tax benefit resulting from the Tax Cuts and Jobs Act enacted during Q1 2018. The Act reduces the corporate tax rate to 21 percent, effective January 1, 2018. Consequently, we have recorded a decrease related to our net deferred tax liabilities of \$22.0 million. The Company has also estimated an increase to its valuation allowance of \$0.5 million due to the rate change. We have recorded a corresponding net adjustment to deferred income tax benefit of \$21.5 million for the period ending September 30, 2018.

Mesa Air Group will host a conference call with analysts on Tuesday, December 4 at 11:00am EST/9:00am MST. The conference call number is 888-989-9808 (Passcode: Phoenix). The conference call can also be accessed live via the web by visiting https://edge.media-server.com/m6/p/3y279bbm. A recorded version will be available on Mesa's website approximately two hours after the call for approximately 14 days.

About Mesa Air Group, Inc.

Headquartered in Phoenix, Arizona, Mesa is a regional air carrier providing scheduled passenger service to 121 cities in 39 states, the District of Columbia, Canada, Mexico, Cuba and The Bahamas. As of November 30, 2018, Mesa operated a fleet of 145 aircraft with approximately 648 daily departures and 3,412 employees. Mesa operates all of its flights as either American Eagle or United Express flights pursuant to the terms of capacity purchase agreements entered into with American Airlines, Inc. and United Airlines, Inc.

Forward-Looking Statements

This news release contains forward looking statements, including, but not limited to, (i) the fleet and block hours forecast of Mesa for the first quarter of fiscal 2019, (ii) the major non pass-through engine overhaul expense forecast for the same fiscal periods, (iii) the Company's expectations regarding completing the purchase of ten additional GECAS leased aircraft by the end of this year, and (iv) the refinancing of high-cost debt associated with spare engines by the end of this year and the impact thereof on the Company's future interest expense. These forward-looking statements are based on Mesa's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations due to changes in global, regional or local economic, business, competitive, market, regulatory and other factors, many of which are beyond Mesa's control. Any forward-looking statement in this release speaks only as of the date of this release. Mesa undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by any applicable securities laws.

MESA AIR GROUP, INC. Condensed Consolidated Statements of Operations (In thousands, except per share amounts) (Unaudited)

		Three Months Ended September 30, 2018 2017		nths Ended lber 30, 2017
Operating revenues:				
Contract revenue	\$168,444	\$151,577	\$639,264	\$618,698
Pass-through and other	9,088	5,717	42,331	24,878
Total operating revenues	177,532	157,294	681,595	643,576
Operating expenses:				
Flight operations	53,463	45,215	209,065	155,516
Fuel	149	152	498	766
Maintenance	39,118	46,488	193,164	210,729
Aircraft rent	14,334	18,217	68,892	72,551
Aircraft and traffic servicing	950	918	3,541	3,676
General and administrative	10,314	7,786	53,647	38,996
Depreciation and amortization	17,420	15,828	65,031	61,048
Lease termination			15,109	
Total operating expenses	135,748	134,604	608,947	543,282
Operating income	41,784	22,690	72,648	100,294
Other (expenses) income, net:				
Interest expense	(15,274)	(12,451)	(56,867)	(46,110)
Interest income	85	9	114	32
Other income (expense)	51	(67)	(66)	(514)
Total other (expense), net	(15,138)	(12,509)	(56,819)	(46,592)
Income before taxes	26,646	10,181	15,829	53,702
Income tax (benefit) expense	7,251	4,698	(17,426)	20,874
Net income	\$ 19,395	\$ 5,483	\$ 33,255	\$ 32,828
Net income per share attributable to common shareholders				
Basic	\$ 1.04	\$ 0.49	\$ 2.46	\$ 3.01
Diluted	\$ 0.65	\$ 0.23	\$ 1.32	\$ 1.40
Weighted-average common shares outstanding				
Basic	18,663	11,117	13,516	10,919
Diluted	29,675	23,459	25,171	23,386

MESA AIR GROUP, INC. Condensed Consolidated Balance Sheets (In thousands) (Unaudited)

(in thousands) (Unaudited)	September 30, 2018	September 30, 2017
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 103,311	\$ 56,788
Marketable Securities	19,921	_
Restricted cash	3,823	3,559
Receivables, net	14,290	8,853
Expendable parts and supplies, net	15,658	15,114
Prepaid expenses and other current assets	40,914	61,525
Total current assets	197,917	145,839
Property and equipment, net	1,250,829	1,192,448
Intangibles, net	11,341	11,724
Lease and equipment deposits	2,598	1,945
Other assets	9,703	5,693
Total assets	\$ 1,472,388	\$ 1,357,649
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 155,170	\$ 140,466
Accounts payable	54,307	44,738
Accrued compensation	12,208	9,080
Other accrued expenses	29,696	23,929
Total current liabilities	251,381	218,213
Long-term debt, excluding current portion	760,177	803,874
Deferred credits	15,393	17,189
Deferred income taxes	39,797	56,436
Other noncurrent liabilities	31,173	39,713
Total noncurrent liabilities	846,540	917,212
Total liabilities	1,097,921	1,135,425
Stockholders' equity:		
Common stock	234,683	114,456
Retained earnings	139,784	107,768
Total stockholders' equity	374,467	222,224
Total liabilities and stockholders' equity	\$ 1,472,388	\$ 1,357,649

Operating nightights (unaturited)				
	Three month	Three months ended September 30		
	2018	2017	Change	
Available Seat Miles - ASMs (thousands)	2,652,219	2,258,060	17.5%	
Block Hours	112,475	95,109	18.3%	
Departures	63,153	55,517	13.8%	
Average Stage Length (miles)	552	535	3.2%	
Passengers	3,733,543	3,248,072	14.9%	
		Twelve months ended September 30		
	2018	2017	<u>Change</u>	
Available Seat Miles - ASMs (thousands)	9,713,877	9,471,914	2.6%	
Block Hours	410,974	395,084	4.0%	
Departures	227,978	221,990	2.7%	

-0.2%

4.2%

561

13,005,844

560

13,556,774

Source: Mesa Air Group, Inc.

Passengers

Average Stage Length (miles)

Mesa Air Group, Inc. Investor Relations Brian Gillman Investor.Relations@mesa-air.com (602) 685-4010

Operating Highlights (unaudited)