# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 10, 2020

# MESA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

**Nevada** (State or other jurisdiction of incorporation)

**001-38626** (Commission File Number)

**85-0302351** (I.R.S. Employer Identification Number)

410 North 44th Street, Suite 700
Phoenix, Arizona
(Address of principal executive offices)

**85008** (Zip Code)

(602) 685-4000 (Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check provis	11 1	ling is intended to simultaneousl	y satisfy the filing obligation of the registrant under any of the following						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)								
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)								
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								
	Pre-commencement communications pursua	nt to Rule 13e-4(c) under the Exc	change Act (17 CFR 240.13e-4(c))						
Securi	ties registered pursuant to Section 12(b) of the	Act:							
	Title of Each Class	Trading Symbol(s)	Name of Each Exchange of Which Registered						
	Common Stock, no par value MESA Nasdaq Global Select Market								
	te by check mark whether the registrant is an e e 12b-2 of the Securities Exchange Act of 193	0 00 1 1	ined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter)						

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 2.02 Results of Operations and Financial Condition.

On February 10, 2020, Mesa Air Group, Inc. issued a press release announcing its financial and operating results for its first fiscal quarter ended December 31, 2019. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "*Exchange Act*"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d)	Exhibits.
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Exhibit Number	Description
99.1	Press Release, dated February 10, 2020, issued by Mesa Air Group, Inc.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 10, 2020 MESA AIR GROUP, INC.

By: /s/ Brian S. Gillman

Name: Brian S. Gillman

Title: Executive Vice President and General Counsel

#### Mesa Air Group Reports First Quarter Fiscal 2020 Results

February 10, 2020

PHOENIX, February 10, 2020 (GLOBE NEWSWIRE) -- Mesa Air Group, Inc. (NASDAQ: MESA) today reported first quarter fiscal 2020 financial and operating results.

#### Highlights

- Net income of \$10.8 million or \$0.31 per diluted share
- Controllable completion factor of 99.8% compared to 99.5% in Q1 2019
- Block hours increased 0.5% compared to Q1 2019

Mesa's Q1 2020 results reflect net income of \$10.8 million, or \$0.31 per diluted share, compared to net income of \$19.1 million, or \$0.54 per diluted share for Q1 2019. Mesa's Q1 2020 pre-tax income was \$14.3 million, compared to \$25.0 million for Q1 2019. In addition, Mesa's EBITDA¹ for Q1 2020 was \$47.4 million, compared to \$58.2 million in Q1 2019 and EBITDAR¹ was \$58.8 million, compared to \$72.3 million in Q1 2019. The primary variance in pre-tax income from Q1 2019 to Q1 2020 was the anticipated increase in airframe and engine heavy maintenance of \$10.7 million.

Operationally, the company ran a 99.8% controllable completion factor compared to 99.5% in Q1 2019. At United, the company operated at a 99.98% controllable completion factor in the quarter, taking only 6 cancels out of 33,876 scheduled flights compared to a 99.6% controllable completion factor in Q1 2019. At American, the company operated at a 99.5% controllable completion factor compared to a 99.2% controllable completion factor in Q1 2019. The company ran a 98.7% total completion factor, which includes weather and other uncontrollable cancellations, compared to 98.0% in Q1 2019. Mesa operated 115,562 block hours during Q1 2020, an increase of 0.5% from Q1 2019 of 115,000.

"We are pleased to see our operational performance continue to improve and we are on target to take delivery of 20 new E175s which begin in May 2020," said Jonathan Ornstein, Chairman and Chief Executive Officer. "I would like to thank all of our employees for their hard work and dedication every day."

"We continue to work closely with our partners to provide the highest level of customer service, reliability and on time performance," said Brad Rich, Executive Vice President and Chief Operating Officer. "Since having access to the full complement of aircraft in our American Eagle operation, our performance has increased with November and December at a 99.7% controllable completion factor, January at 99.9% and February at 100% month-to-date."

1 See Reconciliation of non-GAAP financial measures

# Outlook

The company is providing the following guidance for Fiscal Year 2020 and 2021:

Block Hours, Scheduled Heavy Engine and Airframe Maintenance, Pass-through Maintenance Expense – Actual and Forecast (unaudited)

			Bloc	k Hours					
		Q1		Q2		Q3		Q4	Total
FY 2020 Actual / Guidance		_				<u>.</u>		_	 <u> </u>
Low		115,562		109,000		112,000		115,500	452,062
High		115,562		111,000		114,000		118,000	458,562
Scheduled Heavy Engine and Airframe Maintenance									
Q1 Q2 Q3 Q4 Total									
FY 2020 Actual / Guidance						_		_	_
Low	\$	14.8	\$	20.0	\$	7.0	\$	7.0	\$ 48.8
High	\$	14.8	\$	23.0	\$	10.0	\$	10.0	\$ 57.8
Pass-through Maintenance Expense									
		Q1		Q2		Q3		Q4	Total
FY 2020 Actual / Guidance	\$	7.4	\$	10.5	\$	9.4	\$	9.4	\$ 36.7

			Fleet Count			
Fleet Count	Partner	FY '20 Q1 Qtr Ended Dec '19 (Actual)	FY '20 Q2 Qtr Ended Mar '20 (Forecast)	FY '20 Q3  Qtr Ended  Jun '20 (Forecast)	FY '20 Q4 Qtr Ended Sep '20 (Forecast)	FY '21 FY Ended Sep '21 (Forecast)
E-175	United	60	60	62	68	80
CRJ-900	American	60	59	59	59	59
CRJ-700	United	20	20	18	12	<u>—</u>
Total CPA		140	139	139	139	139
Non-CPA						
CRJ-700	Leased	_	_	2	8	20
CRJ-900	Unassigned	4	5	5	5	5
CRJ-200	Unassigned	1	1	1	1	1
Total Fleet		145	145	147	153	165

#### Reconciliation of non-GAAP financial measures

Although these financial statements are prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"), certain non-GAAP financial measures may provide investors with useful information regarding the underlying business trends and performance of Mesa's ongoing operations and may be useful for period-over-period comparisons of such operations. The tables below reflect supplemental financial data and reconciliations to GAAP financial statements for the three months ended December 31, 2019 and the three months ended December 31, 2018. Readers should consider these non-GAAP measures in addition to, not a substitute for, financial reporting measures prepared in accordance with GAAP. These non-GAAP financial measures exclude some, but not all items that may affect the Company's net income. Additionally, these calculations may not be comparable with similarly titled measures of other companies.

# **Reconciliation of GAAP versus Non-GAAP Disclosures (unaudited)** (In thousands, except for per diluted share)

	Three months ended December 31, 2019					
	Income Before Taxes	Income Tax (Expense)/Benefit	Net Income	Net In pe Diluted	er	
GAAP Income	14,320	(3,535)	10,785	\$	0.31	
Interest Expense Interest Income	12,628 (58)					
Depreciation and Amortization EBITDA	20,552 47,442					
Aircraft Rent EBITDAR	11,329 58,771					

	Three months ended December 31, 2018				
	Income Before Taxes	Income Tax (Expense)/Benefit	Net Income	Net Ir po Diluted	er
GAAP Income	25,030	(5,949)	19,081	\$	0.54
Interest Expense	14,842				
Interest Income	(156)				
Depreciation and Amortization	18,491				
EBITDA	58,207				
Aircraft Rent	14,119				
EBITDAR	72,326				

Mesa Air Group will host a conference call with analysts on Monday, February 10 at 4:30pm ET/1:30pm PT. The conference call number is 888-469-2054 (Passcode: Phoenix). The conference call can also be accessed live via the web by visiting <a href="https://edge.media-server.com/mmc/p/q4mi3ymq">https://edge.media-server.com/mmc/p/q4mi3ymq</a>. A recorded version will be available on Mesa's website approximately two hours after the call for approximately 14 days.

#### About Mesa Air Group, Inc.

Headquartered in Phoenix, Arizona, Mesa Air Group, Inc. is the holding company of Mesa Airlines, a regional air carrier providing scheduled passenger service to 147 cities in 47 states, the District of Columbia, Canada, Mexico, Cuba and the Bahamas. As of January 31st, 2020, Mesa operated a fleet of 145 aircraft with an average of approximately 702 daily departures and 3,600 employees. Mesa operates all of its flights as either American Eagle or United Express flights pursuant to the terms of capacity purchase agreements entered into with American Airlines, Inc. and United Airlines, Inc.

#### **Forward-Looking Statements**

This news release contains forward looking statements, including, but not limited to, (i) the block hours, scheduled heavy engine and airframe maintenance, and pass-through maintenance expense forecast of Mesa for the second, third and fourth quarters of fiscal 2020, (ii) the fleet forecast for the second, third and fourth quarters of fiscal 2020 and year ended fiscal 2021, and (iii) delivery dates of the 20 E175s scheduled to begin in May 2020. These forward-looking statements are based on Mesa's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations due to changes in global, regional or local economic, business, competitive, market, regulatory and other factors, many of which are beyond Mesa's control. Any forward-looking statement in this release speaks only as of the date of this release. Mesa undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by any applicable securities laws.

## MESA AIR GROUP, INC.

# **Condensed Consolidated Statements of Operations** (In thousands, except per share amounts) (Unaudited)

#### **Three Months Ended** December 31

	 December 31,		
	 2019		2018
Operating revenues:			
Contract revenue	\$ 171,800	\$	170,449
Pass-through and other	 12,236		7,707
Total operating revenues	184,036		178,156
Operating expenses:			
Flight operations	52,644		53,245
Fuel	169		121
Maintenance	58,095		39,802
Aircraft rent	11,329		14,119
Aircraft and traffic servicing	1,064		934
General and administrative	12,996		12,214
Depreciation and amortization	20,552		18,491
Total operating expenses	156,849		138,926
Operating income	27,187		39,230
Other (expenses) income, net:			
Interest expense	(12,628)		(14,842)
Interest income	58		156
Other (expense) income, net	(297)		486
Total other (expense), net	(12,867)		(14,200)
Income before taxes	14,320		25,030
Income tax expense	3,535		5,949
Net income	\$ 10,785	\$	19,081
Net income per share attributable to common shareholders			
Basic	\$ 0.31	\$	0.55
Diluted	\$ 0.31	\$	0.54
Weighted-average common shares outstanding			
Basic	35,023		34,518
Diluted	35,182		35,113

MESA AIR GROUP, INC. Condensed Consolidated Balance Sheets (In thousands, except shares) (Unaudited)

ASSETS		2019		2019
CURRENT ASSETS:				
Cash and cash equivalents	\$	57,763	\$	68,855
Restricted cash		3,448		3,646
Receivables, net		24,121		23,080
Expendable parts and supplies, net		22,400		21,337
Prepaid expenses and other current assets		4,502		40,923
Total current assets		112,234		157,841
Property and equipment, net		1,261,267		1,273,585
Intangibles, net		9,157		9,532
Lease and equipment deposits		4,872		2,167
Operating Lease right-of-use assets		146,071		_
Other Assets		8,400		8,792
TOTAL ASSETS	_	1,542,001		1,451,917
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Current portion of long-term debt and financing leases	\$	166,089	\$	165,900
Current maturities of operating leases		37,674		_
Accounts payable		47,750		49,930
Accrued compensation		10,048		11,988
Other accrued expenses		34,350		28,888
Total current liabilities		295,911		256,706
NONCURRENT LIABILITIES:				
Long-term debt and financing leases - excluding current portion		641,017		677,423
Noncurrent operating lease liabilities		95,992		_
Deferred credits		11,032		12,134
Deferred income taxes		58,506		55,303
Other noncurrent liabilities		1,352		24,483
Total noncurrent liabilities		807,899		769,343
Total liabilities		1,103,810		1,026,049
STOCKHOLDERS' EQUITY:				
Preferred stock of no par value, 5,000,000 shares authorized; no shares issued and outstanding		_		_
Common stock of no par value and additional paid-in capital, 125,000,000 shares authorized; 33,039,126 (2020) and 31,413,287 (2019) shares issued and outstanding, and 1,988,472 (2020) and 3,600,953 (2019) warrants				
issued and outstanding		239,783		238,504
Retained earnings		198,408		187,364
Total stockholders' equity		438,191		425,868
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	1,542,001	\$	1,451,917
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# **Operating Highlights (unaudited)**

Three months	ended
December	31

		Determoer 51			
	2019	2018	Change		
Available Seat Miles (thousands)	2,735,386	2,708,899	1.0%		
Block Hours	115,562	115,000	0.5%		
Departures	62,725	61,534	1.9%		
Average Stage Length (miles)	573	578	-0.9%		
Passengers	3,697,138	3,620,115	2.1%		

Source: Mesa Air Group, Inc.

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