# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): October 16, 2024

# Mesa Air Group, Inc.

(Exact name of Registrant as Specified in Its Charter)

Nevada (State or Other Jurisdiction of Incorporation)

001-38626 (Commission File Number)

85-0302351 (IRS Employer Identification No.)

410 North 44th Street, Suite 700 Phoenix, Arizona (Address of Principal Executive Offices)

85008 (Zip Code)

Registrant's Telephone Number, Including Area Code: (602) 685-4000

#### Not Applicable

(Former N	lame or Former Address, if Chang	ged Since Last Report)
Check the appropriate box below if the Form 8-K filin the following provisions:	ng is intended to simultaned	busly satisfy the filing obligation of the registrant under any of
<ul> <li>□ Written communications pursuant to Rule 425 under</li> <li>□ Soliciting material pursuant to Rule 14a-12 under</li> <li>□ Pre-commencement communications pursuant to</li> <li>□ Pre-commencement communications pursuant to</li> </ul>	the Exchange Act (17 CFF) Rule 14d-2(b) under the E	R 240.14a-12) Exchange Act (17 CFR 240.14d-2(b))
Securities re	egistered pursuant to Sec	ction 12(b) of the Act:
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, no par value	MESA	Nasdaq Global Select Market
Indicate by check mark whether the registrant is an e (§ 230.405 of this chapter) or Rule 12b-2 of the Secu		
Emerging growth company $\square$		
If an emerging growth company, indicate by check m with any new or revised financial accounting standar		ected not to use the extended transition period for complying ection 13(a) of the Exchange Act. $\Box$

#### Item 2.02 Results of Operations and Financial Condition.

On October 16, 2024, the Company issued a press release announcing its financial and operating results for its quarter ended June 30, 2024. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 of Form 8-K, the information in this "Item 2.02 Results of Operations and Financial Condition" section of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

**Exhibit Number Description** 

	<u> </u>
99.1	Press Release, dated October 16, 2024, issued by Mesa Air Group, Inc.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Mesa Air Group, Inc.

Date: October 16, 2024 By: /s/ Brian S. Gillman

Brian S. Gillman

**Executive Vice President and General Counsel** 

#### Mesa Air Group Reports Third Quarter Fiscal 2024 Results

October 16, 2024

PHOENIX, October 16, 2024 – Mesa Air Group, Inc. (NASDAQ: MESA) ("Mesa" or the "Company") today reported third quarter fiscal 2024 financial and operating results.

#### **Third Quarter Fiscal 2024 Update:**

- Total operating revenues of \$110.8 million, United Express contract revenue 8.0% higher year-over-year
- Pre-tax loss of \$20.7 million, net loss of \$19.9 million, or \$(0.48) per diluted share
- Adjusted net loss of \$9.4 million, or \$(0.23) per diluted share
- Adjusted EBITDAR<sup>1</sup> of \$10.6 million
- Operated at a 99.94% controllable completion factor

#### **United CPA and Fleet Update:**

- Extended increased block-hour rate on E-175 flying in current United CPA through August 31, 2025
- At United's request, agreed to accelerate transition of fleet to all E-175s by March 1, 2025
- United to reimburse costs up to \$14 million associated with transition
- United to purchase two CRJ-700s formerly leased to a third party for total proceeds of \$11.0 million, \$4.5 million of which will pay down the related outstanding obligations
- · Mesa and United remain in discussions for an enhanced CPA to support long-term profitability

#### **Additional Updates:**

- During June quarter, entered agreements to sell 23 CF34-8C engines for total proceeds of \$33.5 million, \$29.0 million of which will pay down U.S. Treasury debt
- Completed all asset transactions to eliminate RASPRO finance lease obligation
- Generated \$9.6 million from sale of approximately 2.3 million common shares of Archer Aviation, Inc. ("Archer"), originally acquired for \$5.0 million, with Mesa still retaining up to approximately 1.17 million unvested equity warrants in Archer

"While we were pleased to experience an 8.0% increase in United Express contract revenue, our third-quarter block-hours were negatively impacted by a lag as we removed CRJ-900s from our contractual fleet and trained pilots to fly our E-175s," said Jonathan Ornstein, Chairman and CEO. "We generated positive adjusted EBITDAR for the second straight quarter given improving fleet mix and cost control. We continue to monetize our surplus assets and will direct proceeds toward reducing the related obligations and, as a result, interest expense. We were modestly operating cash flow-positive during the third quarter.

"Importantly, we have extended the increased block-hour rate in our CPA with United into next year. United has also agreed to reimburse Mesa for expenses associated with the transition to fully flying E-175 aircraft. The updated financial terms and our ongoing planning with United is critical as we rebuild our E-175 fleet utilization and margin runway through fiscal year 2025. We currently have the pilot resources to fly increased E-175 block hours, and have started the process of recalling pilots from furlough in anticipation of improved aircraft utilization.

"While we are not yet providing a forecast for fiscal year 2025, our focus continues to be on increasing utilization and maintaining overall operational performance," continued Ornstein. "As we transition into flying all E-175s, we will look to drive additional efficiencies from operating a single fleet type. We will also continue to consider longer-term financial and strategic opportunities to enhance the business."

**Third Quarter Fiscal 2024 Details** 

Total operating revenues in Q3 2024 were \$110.8 million, a decrease of \$3.9 million, or 3.4%, from \$114.7 million for Q3 2023. Contract revenue increased \$1.2 million, or 1.3%, to \$95.6 million, compared to \$94.4 million in Q3 2023, driven by higher E-175 block-hour rates with United Airlines despite 3.3% fewer block hours. This increase was partially offset by higher deferred revenue in Q3 2024 and the wind-down of the DHL contract.

Pass-through revenue decreased by \$5.1 million, or 25.3%, driven by lower pass-through maintenance expense. Mesa's Q3 2024 results include, per GAAP, the deferral of \$2.3 million in revenue, versus the recognition of \$1.8 million of previously deferred revenue in Q3 2023. The remaining deferred revenue balance of \$12.4 million will be recognized as flights are completed over the remaining term of the United contract.

Total operating expenses in Q3 2024 were \$119.8 million, a decrease of \$35.1 million, or 22.7%, versus Q3 2023. This decrease primarily reflects a \$22.6 million lower asset impairment loss. In addition, maintenance expense decreased by \$6.8 million primarily due to lower labor and pass-through costs, and flight operations expense was \$6.1 million lower due to decreases in pilot wages and training costs. Depreciation and amortization expense decreased \$5.6 million primarily due to the retirement and sale of CRJ aircraft and engines.

Mesa's Q3 2024 results reflect a net loss of \$19.9 million, or \$(0.48) per diluted share, compared to a net loss of \$47.6 million, or \$(1.17) per diluted share, for Q3 2023. Mesa's Q3 2024 adjusted net loss was \$9.4 million, or \$(0.23) per diluted share, versus an adjusted net loss of \$27.2 million, or \$(0.67) per diluted share, in Q3 2023.

Mesa's adjusted EBITDA<sup>1</sup> for Q3 2024 was \$8.9 million, compared to an adjusted EBITDA loss of \$1.8 million for Q3 2023. Adjusted EBITDAR was \$10.6 million for Q3 2024, compared to an adjusted EBITDAR loss of \$0.9 million for Q3 2023.

#### **Third Quarter Fiscal 2024 Operating Performance**

Operationally, the Company reported a controllable completion factor of 99.94% for United during Q3 2024. This is compared to a controllable completion factor of 98.83% for United during Q3 2023. Controllable completion factor excludes cancellations due to weather and air traffic control.

For Q3 2024, approximately 98% of the Company's total revenue was derived from its contract with United. The Company's CPA with United provided for 73 large (70/76 seats) jets, comprising a mix of E-175s and CRJ-900s. In Q3 2024, Mesa's fleet mix comprised 55 E-175s and 18 CRJ-900s.

#### **Balance Sheet and Liquidity**

Mesa ended the June quarter with \$16.3 million in unrestricted cash and cash equivalents. As of June 30, 2024, the Company had \$366.4 million in total debt, secured primarily with aircraft and engines, compared to a balance of \$577.5 million as of June 30, 2023. During the quarter, the Company made \$22.3 million of debt payments related to CRJ engine sale transactions, \$3.9 million in scheduled debt payments, and \$5.0 million in principal payments associated with the restructuring of finance leases.

As of September 30, 2024, Mesa had \$15.4 million in unrestricted cash and cash equivalents. Based on the most recent appraisal value of spare parts, Mesa had \$12.4 million in available credit under its United facility, subject to approval.

### About Mesa Air Group, Inc.

Headquartered in Phoenix, Arizona, Mesa Air Group, Inc. is the holding company of Mesa Airlines, a regional air carrier providing scheduled passenger service to 65 cities in 33 states, the District of Columbia, Cuba, and Mexico. As of September 30, 2024, Mesa operated a fleet of 67 aircraft, with approximately 260 daily departures. The Company had approximately 1,838 employees. Mesa operates all its flights as United Express pursuant to the terms of a capacity purchase agreement entered into with United Airlines, Inc.

#### **Important Cautions Regarding Forward-Looking Statements**

This Press Release includes information that constitutes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Words such as "anticipate", "estimate", "expect", "project", "plan", "intend", "believe", "may", "might", "will", "should", "can have", "likely" and similar expressions are used to identify forward-looking statements. These forward-looking statements are based on the Company's current beliefs, assumptions, and expectations regarding future events, which in turn are based on information currently available to the Company. By their nature, forward-looking statements address matters that are subject to risks and uncertainties. A variety of factors could cause actual events and results to differ materially from those expressed in or contemplated by the forward-looking statements. These factors include, without limitation, the Company's ability to respond in a timely and satisfactory matter to the inquiries by Nasdaq, the Company's ability to regain compliance with Listing Rule, the Company's ability to become current with its reports with the SEC, and the risk that the completion and filing of the Form 10-Qs will take longer than expected. For additional information about factors that could cause actual results to differ materially from those described in the forward-looking statements, please refer to the Company's filings with the SEC, including the risk factors contained in its most recent Annual Report on Form 10-K and the Company's other subsequent filings with the SEC. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except to the extent required by applicable laws.

#### **Contact:**

Mesa Air Group, Inc. Media media@mesa-air.com

Investor Relations investor.relations@mesa-air.com

# MESA AIR GROUP, INC.

# Consolidated Statements of Operations and Comprehensive (Loss) Income

(In thousands, except per share amounts) (Unaudited)

	Three mor		Nine months ended June 30,		
•	2024	2023	<u> </u>	2024	2023
Operating revenues:					
Contract revenue	\$ 95,596	\$ 94,356	\$	310,516	\$ 326,588
Pass-through and other revenue	15,197	20,335		50,636	57,111
Total operating revenues	110,793	114,691		361,152	383,699
Operating expenses:					
Flight operations	45,445	51,557		146,602	164,707
Maintenance	44,266	51,072		137,165	145,344
Aircraft rent	1,684	864		4,296	5,782
General and administrative	9,715	11,346		32,857	38,872
Depreciation and amortization	9,730	15,316		32,846	47,060
Asset impairment	7,880	30,489		50,923	50,951
Loss/(Gain) on sale of assets	_	(6,722)		150	(7,271)
Other operating expenses	1,090	999		5,098	2,358
Total operating expenses	119,820	154,921		409,937	447,803
Operating loss	(9,027)	(40,230)		(48,785)	(64,104)
Other income (expense), net:					
Interest expense	(9,032)	(12,015)		(30,832)	(36,321)
Interest income	17	8		45	128
(Loss)/Gain on investments	(776)	_		6,454	_
Unrealized (Loss)/Gain on investments, net	(2,025)	2,859		(6,073)	3,275
Gain on extinguishment of debt	_	_		2,954	_
Gain on debt forgiveness	_	_		10,500	_
Other income (expense), net	125	(946)		(234)	(540)
Total other expense, net	(11,691)	(10,094)		(17,186)	(33,458)
Loss before taxes	(20,718)	(50,324)		(65,971)	(97,562)
Income tax expenses (benefit)	(810)	(2,764)		126	(5,791)
Net loss	\$ (19,908)	\$ (47,560)	\$	(66,097)	\$ (91,771)
Net loss per share attributable to common shareholders					
Basic	\$ (0.48)	\$ (1.17)	\$	(1.61)	\$ (2.35)
Diluted	\$ (0.48)	\$ (1.17)	\$	(1.61)	\$ (2.35)
Weighted-average common shares outstanding					
Basic	41,217	40,688		41,075	38,986

# MESA AIR GROUP, INC.

## **Consolidated Balance Sheets**

STOCKHOLDERS' EQUITY:

(In thousands, except shares) (Unaudited)

		ne 30, 1024	1 -	ember 30, 2023
ASSETS	<u></u>			
CURRENT ASSETS:				
Cash and cash equivalents	\$	16,302	\$	32,94
Restricted cash	<b>Y</b>	2,983	Y	3,13
Marketable securities		5,442		3,13
Receivables, net		5,953		8,25
Expendable parts and supplies, net		30,652		29,24
Assets held for sale		20,151		57,72
Prepaid expenses and other current assets		3,425		7,29
Total current assets		84,908		138,58
Property and equipment, net		497,914		698,02
Lease and equipment deposits		1,289		1,63
Operating lease right-of-use assets		7,247		9,70
Deferred heavy maintenance, net		7,209		7,97
Assets held for sale		57,229		12,00
Other assets		8,569		30,54
TOTAL ASSETS	\$	664,365	\$	898,46
CURRENT LIABILITIES:				
Current portion of long-term debt and finance leases	\$	72,769	\$	163,55
Current portion of deferred revenue		4,443	·	4,88
Current maturities of operating leases		2,212		3,51
Accounts payable		64,409		58,95
Accrued compensation		11,180		10,00
Other accrued expenses				27,00
		32,481		
Total current liabilities		32,481 187,494		
NONCURRENT LIABILITIES:		187,494		267,90
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion		187,494 287,749		<b>267,9</b> 0
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities		187,494 287,749 6,412		<b>267,90</b> 364,72 8,07
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities  Deferred credits		287,749 6,412 3,275		364,72 8,07 4,61
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities  Deferred credits  Deferred income taxes		287,749 6,412 3,275 8,059		364,72 8,07 4,61 8,41
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities  Deferred credits  Deferred income taxes  Deferred revenue, net of current portion		287,749 6,412 3,275 8,059 7,963		364,72 8,07 4,61 8,41 16,16
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities  Deferred credits  Deferred income taxes  Deferred revenue, net of current portion  Other noncurrent liabilities		287,749 6,412 3,275 8,059 7,963 28,526		364,72 8,07 4,61 8,41 16,16 28,52
NONCURRENT LIABILITIES:  Long-term debt and finance leases, excluding current portion  Noncurrent operating lease liabilities  Deferred credits  Deferred income taxes  Deferred revenue, net of current portion		287,749 6,412 3,275 8,059 7,963		364,72 8,07 4,61 8,41 16,16 28,52 430,52 698,43

Common stock of no par value and additional paid-in capital, 125,000,000 shares authorized; 41,312,204 (2024) and 40,940,326 (2023) shares issued and outstanding,		
4,899,497 (2024) and 4,899,497 (2023) warrants issued and outstanding	272,104	271,155
Accumulated deficit	(137,217)	(71,119)
Total stockholders' equity	 134,887	200,036
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 664,365	\$ 898,467

MESA AIR GROUP, INC. Operating Highlights (Unaudited)

	Three months ended					
	June 30,					
	2024	2023	Change			
Available seat miles (thousands)	962,669	1,002,945	(4.0)%			
Block hours	43,813	45,301	(3.3)%			
Average stage length (miles)	535	555	(3.6)%			
Departures	24,144	24,555	(1.7)%			
Passengers	1,513,581	1,500,634	0.9%			
Controllable completion factor*						
United	99.94%	98.83%	1.1%			
Total completion factor**						
United	96.86%	96.39%	0.5%			

<sup>\*</sup>Controllable completion factor excludes cancellations due to weather and air traffic control

#### **Reconciliation of non-GAAP financial measures**

Although these financial statements are prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"), certain non-GAAP financial measures may provide investors with useful information regarding the underlying business trends and performance of Mesa's ongoing operations and may be useful for period-over-period comparisons of such operations. The tables below reflect supplemental financial data and reconciliations to GAAP financial statements for the three and nine months ended June 30, 2024 and June 30, 2023. Readers should consider these non-GAAP measures in addition to, not a substitute for, financial reporting measures prepared in accordance with GAAP. These non-GAAP financial measures exclude some, but not all items that may affect the Company's net income or loss. Additionally, these calculations may not be comparable with similarly titled measures of other companies.

#### <sup>1</sup>Reconciliation of GAAP versus non-GAAP Disclosures

(In thousands, except for per diluted share) (Unaudited)

Three Months Ended June 30, 2024										
ncome (Loss) Before Taxes	Income Tax (Expense) Benefit	Net Income (Loss)	Net Income (Loss) per Diluted Share							

Three Months Ended June 30, 2023										
Income (Loss) Before Taxes	Income Tax (Expense) Benefit	Net Income (Loss)	Net Income (Loss) per Diluted Share							

<sup>\*\*</sup>Total completion factor includes all cancellations

GAAP income (loss)	\$ (20,718)	\$	810	\$ (19,908)	\$ (0.48)	\$ (50,324)	\$	2,764	\$ (47,5	60)	\$ (1.17)
Adjustments (1)(2)(3)(4)(5)(6)(7) (8)	10,921		(427)	10,494	\$ 0.25	21,239		(884)	20,	355	\$ 0.50
Adjusted loss	(9,797)		383	(9,414)	\$ (0.23)	(29,085)		1,880	(27,2	.05)	\$ (0.67)
Interest expense			9,03					12,01			
		2					5				
Interest income	(17)					(8)					
Depreciation and											
amortization	9,730					15,316					
Adjusted EBITDA	8,948					(1,762)					
Aircraft rent	1,684					864					
Adjusted EBITDAR	\$ 10,632					\$ (898)					

- (1) \$6.7 million gain from the sale of 20 engines during the three months ended June 30, 2023.
- (2) \$0.3 million loss on deferred financing costs related to retirement of debts during the three months ended June 30, 2023.
- (3) \$5.7 million and \$30.5 million loss on held for sale accounting treatment during the three months ended June 30, 2024 and 2023, respectively.
- (4) \$2.0 million loss and \$2.9 million gain resulting from changes in the fair value of the Company's investments in equity securities during the three months ended June 30, 2024 and 2023, respectively.
- (5) \$0.8 million loss on the transfer of investments in equity securities during the three months ended June 30, 2024.
- (6) \$2.2 million impairment fair value adjustment gain on 737 inventory during the three months ended June 30, 2024.
- (7) \$4.3 million impairment true-up loss on held for sale accounting treatment during the three months ended June 30, 2024.
- (8) \$0.2 million in non-recurring third party costs associated with the sale of assets during the three months ended June 30, 2024.

	Nine	Month	ns Ende	d June 30, 2	024	Nine Months Ended June 30, 2023							
	Income (Loss) Before Taxes	(Ехр	ne Tax ense) nefit	Net Income (Loss)	Net Income (Loss) per Diluted Share		Income (Loss) Before Taxes	Income Ta (Expense Benefit		Net Income (Loss)	Inc (L F Dil	let ome oss) oer uted	
GAAP income (loss)	\$ (65,971)	\$	(126)	\$ (66,097)	\$ (1.61)	,	(97,562)	\$5,7	91	\$(91,771)	\$	(2.35)	
Adjustments (1)(2)(3)(4)(5)(6)(7) (8) (9)(10)(11)	43,138		82	43,220	\$ 1.05		41,398	(2,45	9)	38,939	\$	1.00	
Adjusted income loss	(22,833)		(44)	(22,877)	\$ (0.56)		(56,164)	3,3	32	(52,832)	\$	(1.36)	
Interest expense		32	30,8					36,3 1	2				
Interest income	(45)						(128)						
Depreciation and amortization	32,846						47,060						
Adjusted EBITDA	40,800	•					27,089						
Aircraft rent	4,296						5,782						
Adjusted EBITDAR	\$45,096						\$32,871						

- (1) \$3.7 million impairment loss on intangible asset during the nine months ended June 30, 2023.
- (2) \$51.3 million and \$47.2 million impairment loss on held for sale accounting treatment during the nine months ended June 30, 2024 and 2023, respectively.
- (3) \$0.2 million loss and \$7.3 million gain from the sale of assets during the nine months ended June 30, 2024 and 2023, respectively.
- (4) \$1.5 million and \$1.0 million loss on deferred financing costs related to retirement of debts during the nine months ended June 30, 2024 and 2023, respectively.

- (5) \$6.1 million loss and \$3.4 million gain resulting from changes in the fair value of the Company's investments in equity securities during the nine months ended June 30, 2024 and 2023, respectively.
- (6) \$6.5 million gain on the transfer of investments in equity securities during the nine months ended June 30, 2024. (7) \$10.5 million gain on debt forgiveness during the nine months ended June 30, 2024.
- (8) \$0.9 million loss for early payment fees on the retirement of debt during the nine months ended June 30, 2024.
- (9) \$3.2 million in non-recurring third party costs associated with the sale of assets and retirement of debt during the nine months ended June 30, 2024.
- (10) \$0.4 million impairment true-up gain on held for sale accounting treatment during the nine months ended June 30, 2024.
- (11) \$3.0 million gain on extinguishment of debt during the nine months ended June 30, 2024.

Source: Mesa Air Group, Inc.